

Sun City Grand
Sub-Division

Sun City Grand

www.CBHome.com



Price Range: All | Properties: Sub-Division

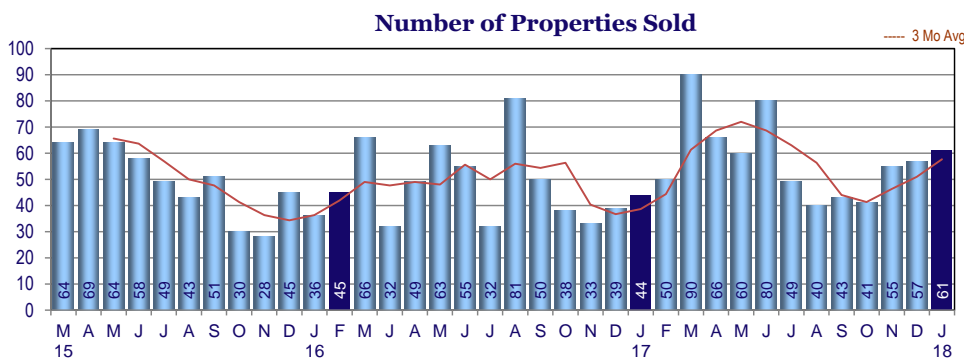
Market Profile & Trends Overview

	Month	Trending versus*:		
		LM	L3M	PYM
Median List Price of all Current Listings	\$339,000	6%	-6%	12%
Average List Price of all Current Listings	\$372,348	3%	-8%	12%
January Median Sales Price	\$270,000	-10%	0%	-2%
January Average Sales Price	\$280,248	-13%	3%	2%
Total Properties Currently for Sale (Inventory)	127	11%	1%	-39%
January Number of Properties Sold	61	7%	-6%	39%
January Average Days on Market (Solds)	54	-20%	-18%	-32%
January Month's Supply of Inventory	2.3	9%	-5%	-50%
January Sale Price vs List Price Ratio	97.7%	-0%	-0%	1%

* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year

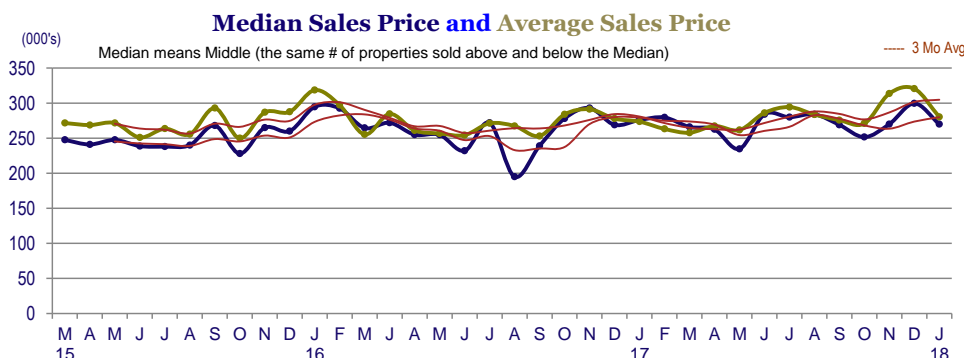
Property Sales

January property sales were 61, up 38.6% from 44 in January of 2017 and 7.0% higher than the 57 sales last month. January 2018 sales were at their highest level compared to January of 2017 and 2016.



Prices

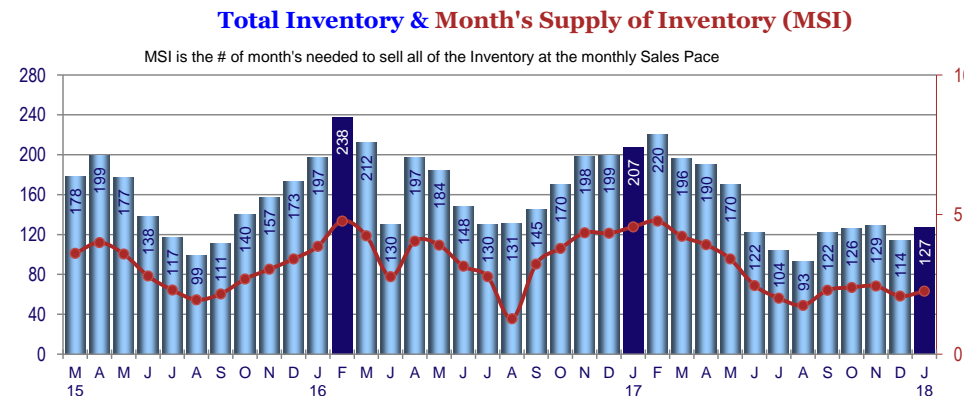
The Median Sales Price in January was \$270,000, down 2.2% from \$275,950 in January of 2017 and down 9.8% from \$299,500 last month. The Average Sales Price in January was \$280,248, up 2.4% from \$273,594 in January of 2017 and down 12.6% from \$320,547 last month. January 2018 ASP was at the highest level compared to January of 2017 and 2016.



Inventory & MSI

The Total Inventory of Properties available for sale as of January was 127, up 11.4% from 114 last month and down 38.6% from 207 in January of last year. January 2018 Inventory was at its lowest level compared with January of 2017 and 2016.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The January 2018 MSI of 2.3 months was at its lowest level compared with January of 2017 and 2016.



Copyright © Coldwell Banker | Price Range: All | Property Types: Sub-Division

Data is provided courtesy of SVVMLS and may not reflect all relevant real estate activity. Coldwell Banker Residential Brokerage does not warrant or guarantee information and may not reflect all relevant real estate activity.

Sun City Grand
Sub-Division

Sun City Grand

www.CBHomes.com



RESIDENTIAL BROKERAGE 269

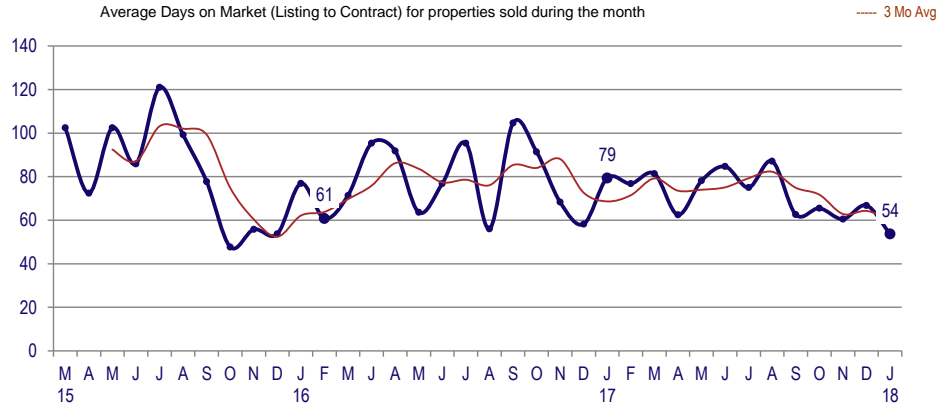
Price Range: All | Properties: Sub-Division

Market Time

The average Days On Market (DOM) shows how many days the average Property is on the market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for January was 54, down 19.6% from 67 days last month and down 32.4% from 79 days in January of last year. The January 2018 DOM was at its lowest level compared with January of 2017 and 2016.

Days On Market for Sold Properties

Average Days on Market (Listing to Contract) for properties sold during the month

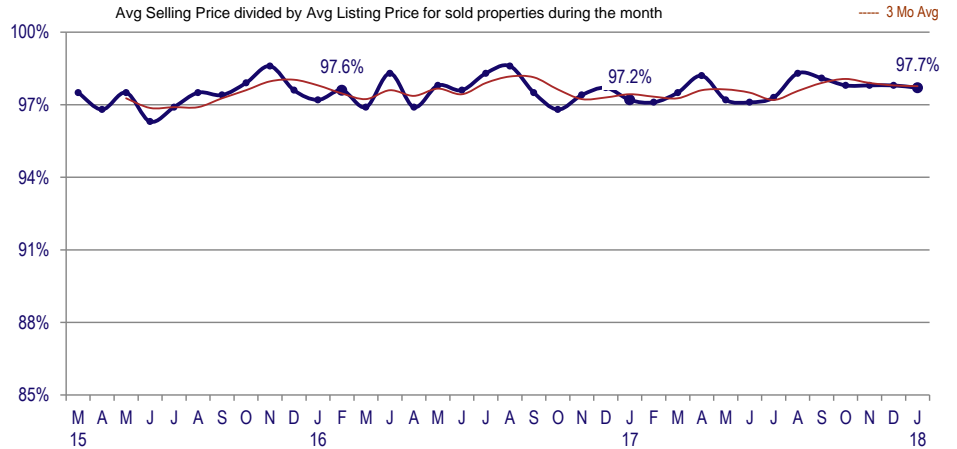


Selling Price vs Original Listing Price

The Selling Price vs Original Listing Price reveals the average amount that Sellers are agreeing to come down from their original list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The January 2018 Selling Price vs Original List Price of 97.7% was down from 97.8% last month and up from 97.2% in January of last year.

Selling Price versus Listing Price Ratio

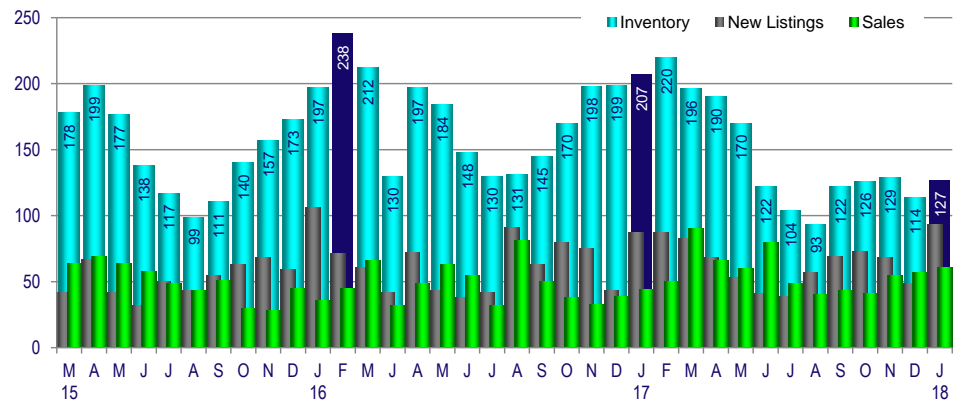
Avg Selling Price divided by Avg Listing Price for sold properties during the month



Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in January 2018 was 93, up 89.8% from 49 last month and up 6.9% from 87 in January of last year.

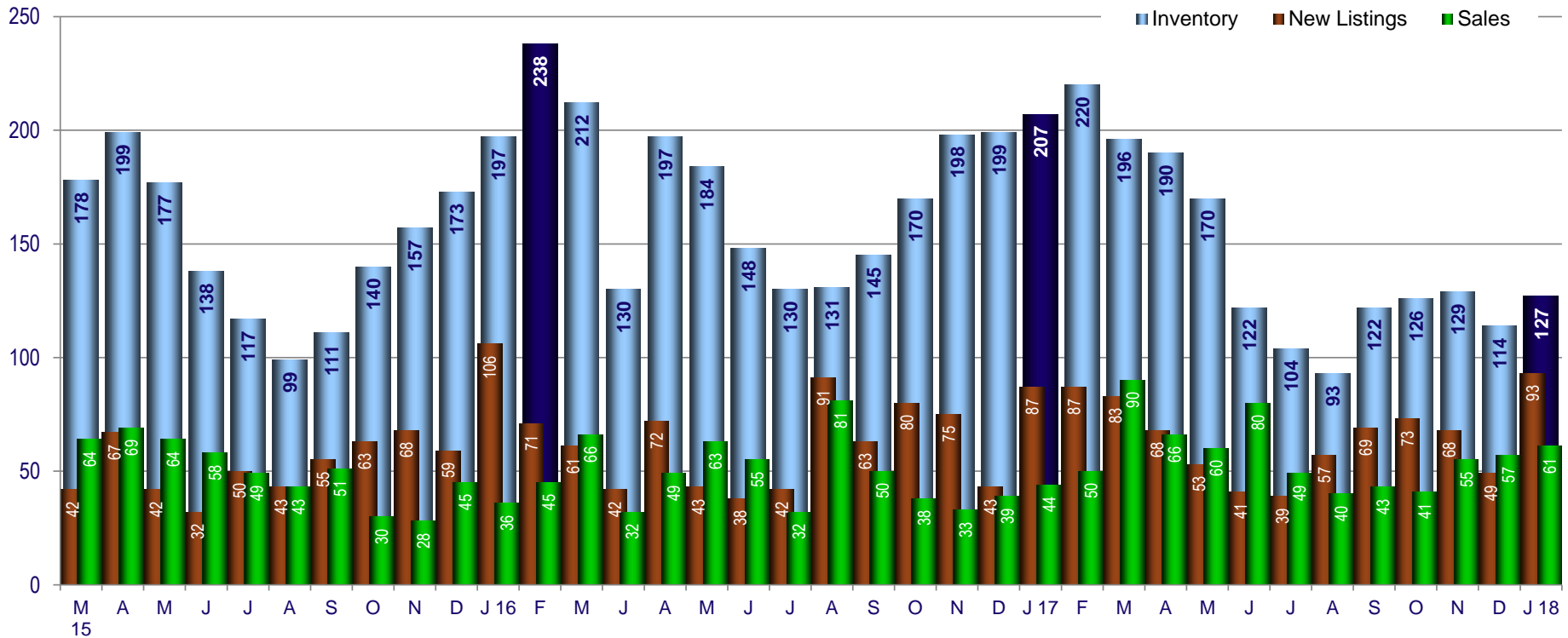
Inventory / New Listings / Sales





Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in January 2018 was 93, up 89.8% from 49 last month and up 6.9% from 87 in January of last year.



Sun City Grand

Price Range: Below to 100,000,000 | Property Types: Sub-Division

	M 15	A	M	J	J	A	S	O	N	D	J 16	S-00	M	J	A	M	J	J	A	S	O	N	D	J 17	F	M	A	M	J	J	A	S	O	N	D	J 18
Homes Sold	64	69	64	58	49	43	51	30	28	45	36	45	66	32	49	63	55	32	81	50	38	33	39	44	50	90	66	60	80	49	40	43	41	55	57	61
3 Mo. Roll Avg			66	64	57	50	48	41	36	34	36	42	49	48	310	48	56	50	56	54	56	40	37	39	44	61	69	72	69	63	56	44	41	46	51	58

(000's)	M 15	A	M	J	J	A	S	O	N	D	J 16	S-00	M	J	A	M	J	J	A	S	O	N	D	J 17	F	M	A	M	J	J	A	S	O	N	D	J 18
Median Sale Price	247	241	247	239	238	240	268	228	265	260	295	293	264	272	255	255	232	272	195	239	278	293	269	276	280	266	263	235	284	280	284	269	252	270	300	270
3 Mo. Roll Avg			245	242	241	239	249	245	254	251	273	282	284	276	264	261	247	253	233	235	237	270	280	279	275	274	269	254	260	266	283	278	268	264	274	280

	M 15	A	M	J	J	A	S	O	N	D	J 16	S-00	M	J	A	M	J	J	A	S	O	N	D	J 17	F	M	A	M	J	J	A	S	O	N	D	J 18
Inventory	178	199	177	138	117	99	111	140	157	173	197	238	212	130	197	184	148	130	131	145	170	198	199	207	220	196	190	170	122	104	93	122	126	129	114	127
MSI	3.6	4.0	3.6	2.8	2.3	2.0	2.2	2.7	3.0	3.4	3.9	4.8	4.2	2.8	4.1	3.9	3.2	2.8	1.3	3.2	3.8	4.4	4.3	4.6	4.8	4.2	3.9	3.4	2.5	2.0	1.8	2.3	2.4	2.4	2.1	2.3

	M 15	A	M	J	J	A	S	O	N	D	J 16	S-00	M	J	A	M	J	J	A	S	O	N	D	J 17	F	M	A	M	J	J	A	S	O	N	D	J 18
Days on Market	103	72	103	86	121	99	78	48	56	54	77	61	71	95	92	64	77	95	56	105	91	68	58	79	77	81	63	78	85	75	87	63	66	61	67	54
3 Mo. Roll Avg			92	87	103	102	99	75	60	52	62	64	70	76	86	84	77	79	76	85	84	88	73	69	71	79	74	74	75	79	82	75	72	63	64	60

	M 15	A	M	J	J	A	S	O	N	D	J 16	S-00	M	J	A	M	J	J	A	S	O	N	D	J 17	F	M	A	M	J	J	A	S	O	N	D	J 18
Sale to List Price	0.975	0.968	0.975	0.963	0.969	0.975	0.974	0.979	0.986	0.976	0.972	0.976	0.969	0.983	0.969	0.978	0.976	0.983	0.986	0.975	0.968	0.974	0.977	0.972	0.971	0.975	0.982	0.972	0.971	0.973	0.983	0.981	0.978	0.978	0.978	0.977
3 Mo. Roll Avg			0.973	0.969	0.969	0.969	0.973	0.976	0.980	0.980	0.978	0.975	0.972	0.976	0.974	0.977	0.974	0.979	0.982	0.981	0.976	0.972	0.973	0.974	0.973	0.973	0.976	0.976	0.975	0.972	0.976	0.979	0.981	0.979	0.978	0.978

	M 15	A	M	J	J	A	S	O	N	D	J 16	S-00	M	J	A	M	J	J	A	S	O	N	D	J 17	F	M	A	M	J	J	A	S	O	N	D	J 18
New Listings	42	67	42	32	50	43	55	63	68	59	106	71	61	42	72	43	38	42	91	63	80	75	43	87	87	83	68	53	41	39	57	69	73	68	49	93
Inventory	178	199	177	138	117	99	111	140	157	173	197	238	212	130	197	184	148	130	131	145	170	198	199	207	220	196	190	170	122	104	93	122	126	129	114	127
Sales	64	69	64	58	49	43	51	30	28	45	36	45	66	32	49	63	55	32	81	50	38	33	39	44	50	90	66	60	80	49	40	43	41	55	57	61

(000's)	M 15	A	M	J	J	A	S	O	N	D	J 16	S-00	M	J	A	M	J	J	A	S	O	N	D	J 17	F	M	A	M	J	J	A	S	O	N	D	J 18
Avg Sale Price	272	269	272	251	263	256	293	250	287	287	319	297	255	285	261	257	254	271	267	253	284	291	278	274	263	258	267	262	286	294	284	276	271	313	321	280
3 Mo. Roll Avg			271	264	262	257	271	266	276	275	298	301	290	279	267	267	257	261	264	264	268	276	284	281	272	265	263	262	272	281	288	285	277	287	302	305

Copyright © Coldwell Banker | Price Range: All | Property Types: Sub-Division
 Data is provided courtesy of SVWMLS and may not reflect all relevant real estate activity. Coldwell Banker Residential Brokerage does not warrant or guarantee information and may not reflect all relevant real estate activity.